

# Management Liability – The Best Defense

*Insurance coverage for midsize businesses*

If you think liability claims only happen to other companies, think again. Job discrimination complaints are at their highest levels since the mid-1990s. Employment-related lawsuits have reached unprecedented levels. And, in the wake of recent legislation, directors and officers are facing more risk than ever before.

Even the best-managed organization can be exposed to liability lawsuits, and the lawsuits aren't limited to publicly traded companies either. In today's litigious environment, all companies are fair game.

In fact, directors and officers' claims are steadily increasing by about 20 percent every year. So protect yourself now – before a lawsuit is filed – with management liability insurance from The Hartford.

## **A Market Leader**

The Hartford's Hartford Financial Products division (HFP) represents The Hartford's significant presence in the financial and professional insurance markets and is a leader in providing management liability coverage. The third-largest provider of Directors and Officers Liability in the U.S., The Hartford is also a leading provider of Employment Practices Liability and Errors and Omissions coverage.

What does that mean for you? Our experience means that we understand the nuances and risks inherent in today's complex legal environment. It means we've crafted programs that provide

the protection you need with the flexibility you want. And it means we've developed innovative approaches to defense and claims management.

## **Choices**

HFP underwrites a full range of coverages to both public and private companies: Directors and Officers Liability, Employment Practices Liability, Fiduciary Liability and Miscellaneous Professional Liability. These coverages are available in a stand-alone policy form for privately held companies through a convenient, all-in-one package called Private Choice Encore.

## **Coverages**

- **Directors and Officers Liability** insures directors and officers for errors and omissions.
- **Employment Practices Liability** insures employers against claims of sexual harassment, discrimination and wrongful termination.
- **Fiduciary Liability** insures employee benefit plans for errors and omissions and ERISA penalties.
- **Miscellaneous Professional Liability** provides errors and omissions coverage for a service that is provided to a third party for a fee.



### **Private Choice Encore**

With Encore, you can choose which coverages you want, and purchase a separate limit for each coverage. Encore also features a no “hammer clause” option for the Employment Practices, Directors and Officers, and Fiduciary coverage parts. This means that you have more control over when to settle a claim.

### **Claims Expertise**

HFP’s Claims Department is staffed with experienced claims professionals who can handle the wide range of claims that can arise with the most sophisticated risks in the industrial, service and financial industries. These claims professionals are well equipped to respond to the challenges that today’s legal environment presents to the director or officer.

Because of this extensive knowledge and expertise, we’ve developed innovative approaches to controlling costs through our expert claims handling, loss control and subrogation efforts.

### **Strength of The Hartford**

When you think about the size of jury awards these days, you can’t help but think how such a verdict could cripple your business. Because of that, not only do you need adequate management liability protection, you also need a financially sound insurer standing behind your plan.

The Hartford is a financially strong and stable giant in the insurance business with more than 190 years of experience in providing insurance to businesses like yours. Our commitment to providing protection where you need it is unsurpassed in the industry.

For more information about how we can help protect your business, contact your Hartford agent or broker, or visit us at [www.hfpinsurance.com](http://www.hfpinsurance.com).

*This document outlines in general terms the coverages afforded under the policy. In the event of a conflict, the terms, conditions and exclusions of the policy prevail. You must purchase at least two coverages for Private Choice Encore.*